FURTINET

WHY FORTINET IS THE IDEAL SECURITY PARTNER FOR HEALTHCARE

FORTINET MEETS THE UNIQUE AND CRITICAL SECURITY NEEDS OF TODAY'S HEALTHCARE ORGANIZATIONS WORLDWIDE WITH:

✓ INDUSTRY-LEADING SECURITY EFFECTIVENESS **AND UNMATCHED PERFORMANCE**

✓ THE ONLY SECURITY ARCHITECTURE THAT **DELIVERS TRUE END-TO-END PROTECTION**

✓ INTEGRATED AND SCALABLE SOLUTIONS **THAT FIT ANY ENVIRONMENT**

TOP HEALTHCARE ENTITIES TRUST FORTINET TO SECURE:
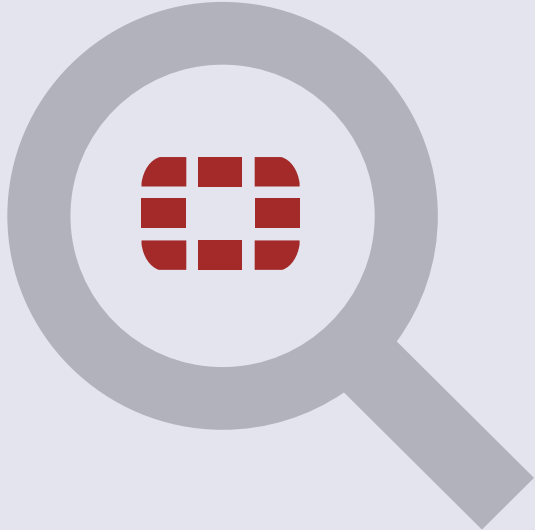
7 OF THE 10 LARGEST U.S. HEALTH SYSTEMS

8 OF THE 10 LARGEST GLOBAL PHARMACEUTICAL COMPANIES
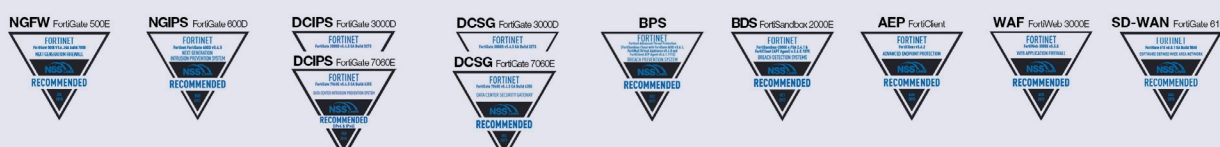
5 OF THE LARGEST 5 U.S. HEALTH PLANS

CONSISTENTLY VALIDATED BY INDEPENDENT THIRD PARTIES:

GARTNER MAGIC QUADRANT:
ENTERPRISE NETWORK FIREWALL, UTM, WIRED AND WIRELESS LAN, ENDPOINT PROTECTION PLATFORM, WEB APPLICATION FIREWALL, SIEM

THE MOST NSS LABS "RECOMMENDED" RATINGS

NGFW FortiGate 500E | NGIPS FortiGate 600D | DCIPS FortiGate 3000D | DCSG FortiGate 3000D | BPS FortiGate 2500E | BDS FortiSandbox 2000E | AEP FortiClient 5.6 | WAF FortiWeb 1000E | SD-WAN FortiGate 61E

DCIPS FortiGate 7060E | DCSG FortiGate 7060E

WHY IT MATTERS

$5.6B

MORE THAN 25% OF ALL DATA BREACHES LAST YEAR WERE RELATED TO THE HEALTHCARE SPACE, **RESULTING IN AN ESTIMATED $5.6 BILLION LOST TO CYBER CRIME.**[1]

$11.7M

A STUDY BY THE PONEMON INSTITUTE FOUND THAT **THE AVERAGE ANNUAL COST OF CYBER CRIME TO HEALTHCARE INSTITUTIONS WORLDWIDE ROSE TO $11.7 MILLION PER BUSINESS IN 2017,** REPRESENTING A 23% INCREASE FROM 2016.[2]

[1] Rebecca Weintraub and Joram Borenstein, "11 Things the Health Care Sector Must Do to Improve Cybersecurity," Harvard Business Review, June 1, 2017.

[2] Jessica Kim Cohen, "Cybercrime costs healthcare companies $12.5M per year, report finds," Becker's Hospital Review, October 2, 2017.

HEAR FROM YOUR PEERS:

"Fortinet has helped us deploy initiatives like telemedicine, which greatly expands our care services without compromising security. Distributed devices expand flexibility and give providers the freedom they need to meet customer expectations. When done right, these advances can revolutionize medicine without creating unnecessary data vulnerabilities."

ERIK DEVINE
Chief Information Security and Technology Officer, Riverside Healthcare

"Fortinet has delivered a tightly coordinated security strategy that gives us elevated protection, control, and visibility across our entire infrastructure. In turn, we've been able to pass these benefits on to our own clients: Everyone wins!"

ROSS PETTY
Senior Network Security Engineer, Heartland Dental

"Because Fortinet is using machine learning in their systems, they are finding zero-day attacks faster than ever, which increases the speed at which signatures can be updated. With the addition of artificial intelligence, Fortinet now has powerful capabilities for creating relationships between raw code blocks and program execution points within files to discover inappropriate behavior or even uncover malicious intent, leading to earlier detection of malware in our systems. The AI supplemented system essentially provides automatic updates to our FortiGate firewalls to block malware, even when there is no one there to see or respond to an alert."

TOM STAFFORD
VP and Chief Information Officer, Halifax Health

"We're utilizing Fortinet's Security Fabric to implement a number of different solutions to deliver effective systems that can be leveraged by both organizations and businesses. This includes microsegmentation to apportion our internal networks for secure medical device environments, or networks where medical devices can reside without any impact from non-patient-care data."

HUSSEIN SYED
Chief Information Security Officer, RWJBarnabas Health System

Fortinet is an active member of HIMSS, CHIME, and AEHIS.

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