

# MiVoice Business Subscription

Simplifying all your Communication and Collaboration requirements

## Key Benefits

- Simplicity – Voice, Collaboration, Video, Customer experience via subscription
- Flexibility – Public / Private Cloud deployment options
- Reduce upfront costs
- Mix & match User Levels – Enable your employees to have the tools they need for their role



## The demand for Subscription is here

Today, customers are moving to flexible subscription models where they only pay for the products and services they consume. In a recent survey, 82% of enterprise leaders prefer to buy on-premises software by subscription and 90% of enterprises are transitioning or are considering migrating to subscription models. MiVoice Business Subscription delivers a more scalable and agile commercial model that gives you the opportunity to achieve your business goals

### Why MiVoice Business Subscription

MiVoice Business Subscription brings your organization a complete communication, collaboration & customer experience solution in a simple subscription offer. Ensuring your employees can not only call, chat & video securely, but vitally in today's new way of working, feel connected to provide the best level of customer service regardless of whether they are sat next to each other in the office or remotely at home.

MiVoice Business Subscription delivers the same communication, collaboration and contact center applications as MiVoice Business, just as a monthly subscription rather than an upfront purchase.

A subscription model allows for faster adoption of newer technologies in combination with a more flexible license model where you pay for what you use delivering significant value by paying monthly on a subscription basis.

- Choose Voice, Collaboration or Contact Center subscription user levels
- Deployment flexibility – On-Premise, Private / Public Cloud
- Make budgeting predictable
- Full control over upgrade, security & maintenance windows
- Support, upgrades & security updates all included in the monthly subscription

### **What's included in MiVoice Business Subscription?**

MiVoice Business Subscription delivers a complete solution that brings together voice, video, collaboration and customer experience into a single subscription offer. Including:

- MiVoice Business
- MiCollab
- MiTeam Meetings
- MiContact Center Business

All hardware (including phones) are not included in the subscription price and will remain a CapEx purchase.

### **Simplifying the process with complete flexibility**

Total commercial and deployment flexibility via the simplicity of a subscription model combined with the deployment flexibility to stay on-premise, modernize to your in-house Private cloud or hosted in one of the leading Public Clouds.

### **Mix & Match User Levels**

While all your employees will require collaboration, not all require contact center features so mix and match the user levels depending on the individual needs of your employees.

### **Always Up to Date Solution**

Premium Software Assurance is included in the monthly subscription so you will always have access to support and the most up-to-date software and security software, Combined with the peace of mind that you have full control over scheduling of the maintenance windows.

### **Budget**

Benefit from being able to predict your communication costs by paying a monthly subscription. MiVoice Business Subscription allows you to pay for the current number of users of the software licenses and provides a predictable software cost for the companies.

### **Why Subscription?**

The decision to move to a subscription model will be based on a number of business factors including total cost of ownership, alignment with the company financial model, standardization, outsourcing of IT & security reasons.

What has recently been added to this decision-making process is the ability to be always up to date with the latest technology updates and software releases, reduced time to market for new applications, greater flexibility to integrate more applications / users as your business grows, pay for usage and simplified system administration.

### **Enhanced flexibility with MiVoice Business Subscription**

MiVoice Business Subscription delivers the benefits of a cloud solution in combination with the benefits of a private on-site solution. Allowing the customer to easily scale up the number of users and functionality depending on their current business situation, without taking the consequences of paying support for the maximum



usage. In a world of rapid application development and security updates, the company will always be up to date with the latest product and security releases.

## MiVoice Business Subscription – Key Take-aways

- Simplify the way you communicate
- User levels which incorporate access to Team Collaboration, Video and Contact Center
- Reduce the upfront cost of your communications
- Complete deployment flexibility
- Always up-to-date with the latest software releases
- Choose the user levels applicable to your employees
- Single subscription price
- Smooth migration to cloud